

# **Violet Township Board of Trustees**

**June 27, 2007**

## **Special Meeting**

Chairman Weltlich called this special meeting to order at 7:32 pm.

Members present: Mr. Dunlap, Mr. Myers and Mr. Weltlich were all present. Also present was Director of Operations, William Yaple; Jim Van Kannel, Fiscal Officer; Chief Kenn Taylor and Assistant Chief John Eisel.

The purpose of the meeting was to discuss EMS Revenue Recovery. Carl Reedy; Vice President of Operations and Ted Reedy; Regional Customer Service Manager of MED-3000 were the presenters.

An executive and corporate overview was given. MED-3000's staff has participated in over 100 client 'start-up' operations - a powerful and unmatched blend of financial and fire service expertise.

The OIG (Office of Inspector General) ruling in 2001 revolutionized EMS cost recovery across Ohio and Nationally.

They shared reasons for implementation of the cost recovery program such as:

- reduces burden on taxpayers
- the cost recovery process captures currently available insurance Medicare premium \$'s
- provides additional revenue for service enhancements

Some benefits of EMS Cost Recovery are:

- increased funding for Fire/EMS staffing needs
- increased funding for equipment needs
- increased funding for training needs
- increased funding for facility improvements
- maintenance of excellent service delivery

Cities, villages and township departments that are supported by taxes, levies and donations benefit from the OIG opinion. Cities, villages and townships that contract with private EMS providers must continue to bill for uninsured patients and insurance co-payments.

Competitive rates will allow the VTFD to take full advantage of Medicare reimbursements as well as private insurance reimbursements.

There is no charge for any training whatsoever from MED-3000.

Violet Township is estimated to generate revenue at an annual rate of \$550,000 to \$650,000 (based on 2,000 annual transports). MED-3000 collects 6½ % of our total revenue from the billing process for their billing and collection services including all training of Violet Township personnel necessary to institute the billing process and continue training of township staff to maintain an effective EMS billing process.

Mr. Myers made a motion to adjourn the special meeting at 8:45 p.m. Seconded by Mr. Dunlap. Roll call vote: Mr. Myers, yes; Mr. Dunlap, yes; Mr. Weltlich, yes. Meeting adjourned at 8:46 pm.

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Respectfully Submitted,

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Joniann Goldberg, Zoning Secretary

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Jim Van Kannel, Fiscal Officer

Approved By:

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Gary P. Weltlich, Chairman

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Harry W. Myers, Jr., Vice-Chairman

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Terry J. Dunlap, Sr., Trustee